

Overview

Advent One, an Australian MSP and System Integrator, and Equinix, the world's digital infrastructure company™, have joined forces to deliver workload, data and systems management, as well as security and disaster recovery, within private, public and hybrid IT environments. Advent One's unique enterprise storage, virtualisation, UNIX, IBM i, Linux and Windows capabilities plus the global interconnection-first digital infrastructure of Platform Equinix®, enable customers to cost-effectively implement agile digital architectures designed to meet the demands of the digital future.

Customer challenges

ERP implementation is complex and business-impacting, as it typically touches most business areas—in particular business processes, systems and people. Companies need to be able to rapidly respond to the needs of their business, which requires ongoing deployment of infrastructures and services, often with the added challenge of doing this without proven and on-demand capability. Customers struggle to keep up with the relentlessly changing landscape of their workforce, applications, processes and most importantly, their data management needs.

ERP migration, re-platforming and modernization

Moving an ERP from old to new environments and re-platforming are tedious and time-consuming, requiring in-depth expertise. Moving applications to gain the advantages of cloud without major application redesign demands a modern approach to both platform and network. These are key to successful modernization and transformation.

Resourcing constraints, skills shortage and technical deficit

This calls for automation and without it, businesses do not have the means to continually deploy, maintain, manage or secure applications and workloads in the most efficient, effective or cost-appropriate way.

Disaster recovery and backup

What was working yesterday is not working today, as such things like cyberthreats become more intelligent and more prevalent. Do companies allocate more resources to the problem, or do they move to multiple solutions to align with the real world today?

About Advent One

Advent One is an Australian MSP and System Integrator that delivers secure platforms by innovatively deploying the world's leading technologies to help industry-leading organisations to thrive in an ever-changing world. Advent One's deep experience with critical enterprise workloads makes us uniquely positioned to provide advisory services to optimise existing environments and partner with you to build a strategy for modernization and transformation of your IT for the digital world.

Adventone.com

About Equinix

Equinix is the world's digital infrastructure company. Digital leaders harness our trusted platform to bring together and interconnect the foundational infrastructure that powers their success.

Equinix.com



Solution

Advent One is dedicated to understanding clients' changing business needs and drivers and developing solutions for today's IT infrastructure. Making the complex simple and making technology work is our specialty at Advent One. The A1 team incorporates planning, architecture, implementation and post-implementation support into every project we undertake. Advent One delivers modern, resilient hybrid platforms, which account for a reliable approach to disaster recovery and backup.

Infrastructure consolidation and modernisation

With the market's continued transition to OPEX-based funding models and away from CAPEX, Advent One determines the most appropriate solutions for clients based on re-platforming, cloud migration and running cloud adjacent applications which cannot simply be migrated.

Automation, simplicity and agility

Equinix and A1's solution jointly offers you benefits from a mix of tried and emerging enterprise technology models such as managed Kubernetes, Virtualisation, Software Defined Storage and Networking, Hybrid Cloud, and Automation. Liaise with one vendor for all your needs, and also enjoy the simplicity of paying under one bill.

Efficient data management

Key elements of this approach include a strong data management process, a platform to provide site and network resilience, and an approach that takes cloud platforms into account. Customers face an increasingly complex set of challenges in meeting these needs, with simplicity being an important theme.

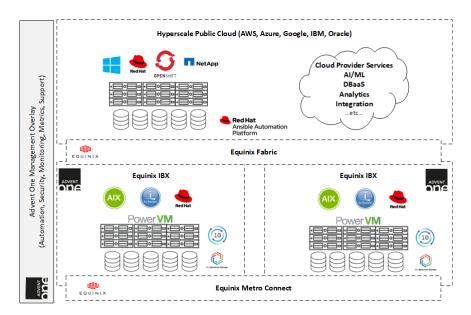


Diagram provided by Advent One

Why Equinix

Global network of data centres

Advent One partners with the world's digital infrastructure company to provide a globally connected network of highly secured colocation facilities across Asia-Pacific, Oceania, North America and beyond. 240+ Equinix data centres are located in 70 metros across six continents, and with Advent One's leading-edge capabilities, you are connected 24/7. Al's offerings around managed data centres are designed around being flexible and fit for purpose.

Proximity to the cloud and networks

Platform Equinix is the ideal place to enable digital transformation. Harness the global platform that has most number of cloud on-ramps and the most connectivity to service providers, network providers, technology providers and others in a secured environment at software speed via software-defined interconnection. Equinix Fabric™ enables you to scale hybrid deployments, achieve network agility, and directly connect to partners and providers easily and securely.

Ready to get started?

For more information on the joint Equinix and Advent One solution offer for your customers, contact your account manager at Equinix or Advent One.